



#7, 2322 Dominion Rd.
West Kelowna, BC, V1Z 2W8

Ph: 778-755-6600
Fx: 778-755-6601

Web: www.burtonpiledriving.com
Email: info@burtonpiledriving.com

June 15, 2017

Dear Lakefront Owners,

As you know, this record high water event has destroyed and/or damaged hundreds of docks and may impact hundreds more before it abates.

We at Burton Marine, have focused our efforts over the last three weeks on securing, salvaging and disposing of many of those docks and expect to continue doing so for weeks to come. Our goal is to reach out to all of you who have called us, and are on our list, over the next few weeks to meet with you to discuss your rebuild or repair options. We will then develop a quote for you to review. If agreeable, it is at that time which we will ask for a deposit and enter into a contract for services, which will include all of the necessary permits. We will discuss all permit requirements at the time of consultation and, for most of you, there will be no charge for this permitting, unless environmental or archeological assessments are required by the province.

We have received a number of enquiries from you regarding an email received from one of our competitors in which they recommend everyone sign a "Letter of Agency" to enable them to act on your behalf. The email also requested that, along with the letter, you the owners, send a "retainer of \$1,000" to retain their "services".

Presumably, your "retainer" is required to pay for the development of a quote?, but will be reimbursed, or deducted from the quoted price if accepted. It does not state that this puts you in line immediately for a new dock, nor does it state what "services" will be provided.

Contrary to our competitor's belief or indication, the government is not offering a "blanket" Section 11 for geographical regions. Rather the government has encouraged us (dock builders) to submit the applications by region in order to expedite the process. We will be co-operating with the government in this. We encourage you to read the governments response to this situation yourself, which is posted on our website and our Facebook page.

In a "normal" year, there are usually less than 100 residential docks constructed on Lake Okanagan and surrounding lakes. This next year will be challenging to replace hundreds of docks by ourselves. By the time the water recedes and permits and contracts are in place, in all honesty, only a small percentage of newly constructed docks will be in place to be enjoyed during the remainder of this summer, 2017. Sad news indeed, but that is the reality which we all will have to deal with. We will be working as hard as possible to help out all of our clients.

We ask for your patience during this difficult situation and we will continue to be available, in person, to answer any questions or concerns you may have.

Regards,

Steve Burton
President

Colin Dunlop
CEO

Kevin Hanson
Secretary

and All the Crew at Burton Marine Pile Driving Inc.

"putting you on solid ground"